

## AirlInsight Executive Brief

Pulse Check · March 17, 2026

*Acceleration is visible. The gap is widening.*

*Independent production and delivery rate signals*

### Three Signals

- **Boeing Flow Advantage**

Boeing's delivery endpoints (24 / 26 days) now outperform Airbus (26 / 32), reflecting a cleaner, throttled production system. Airbus remains constrained by engine and cabin-completion bottlenecks.

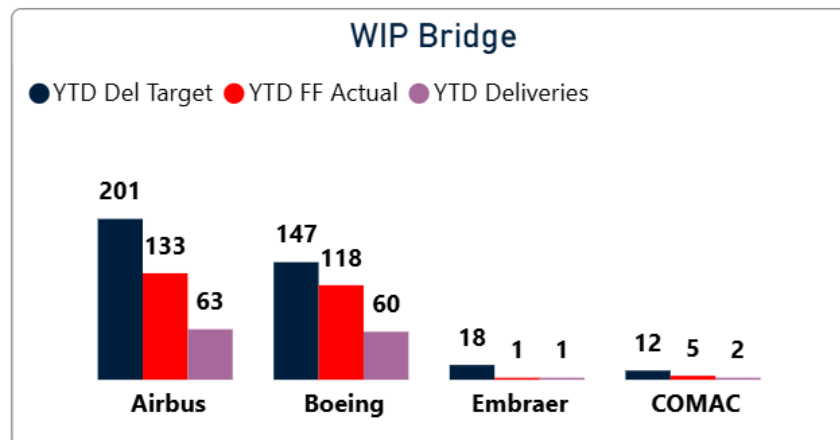
- **Recovery Gap Is Expanding**

Industry output has improved to ~3.5 aircraft/day, but the required recovery rate has risen to ~4.5 aircraft/day. The shortfall is widening, not closing.

- **Engine Execution Is Now Critical**

The constraint has shifted from demand to execution. CFM delivery alignment, particularly for MAX and 787, now determines whether Q1 recovery holds.

### Industry Delivery Status (YTD vs Plan)



- Industry deliveries have accelerated meaningfully from January's 1.2/day, but the duopoly remains behind plan. Boeing is the stronger performer — its throttled production strategy has reduced rework and is now converting to a cleaner delivery flow. Airbus continues to drag on cabin fixture and engine availability.
- Embraer's second delivery of the week is welcome, but the pace remains insufficient. At 19% of the year elapsed, they need approximately 9 commercial deliveries per month to hit their full-year target — up from the 7 per month required as of January 1. The current rate generates catch-up arithmetic, not catch-up confidence.

### Required Weekly Delivery Pace

Required Weekly Delivery Pace			
OEM	YTD Del Target	Req Weekly Del Pace	Pace Gap
Airbus	201	20	18
Boeing	147	14	13
COMAC	12	1	1
Embraer	18	2	2

Req. Weekly Del. Pace: From today until year-end, how many deliveries per week each OEM must average to still reach the full-year target  
Pace Gap: The difference between that required pace and the average weekly pace actually achieved YTD.

#### What do we need to do from now on?

- Airbus remains behind the required pace to meet revised 2026 targets.
- Boeing is more “on pace”. The latest “quality escape” on the MAX program will take days, not weeks, we understand.
- WestJet’s first MAX 10 completed its first flight. Boeing does not deliver customer aircraft for first flights until certification is imminent — this is a deliberate signal that FAA approval is within reach, not a routine milestone.
- Embraer's pace is a concern. They need to deliver 7 commercial aircraft per month to meet their target. With 19% of the year gone, they now need to deliver ~9 per month.
- COMAC appears to be at rate 2/month on the C919, the C909 pace remains opaque.

**Latest Week / Month Deliveries (directional)**

Latest Week Deliveries			Delivery Status		
OEM	Latest Week Del	Weekly Trend Flag	OEM	YTD Deliveries	Delivery Status
Airbus	1	→	Airbus	63	-138 ◆
Boeing	1	→	Boeing	60	-87 ◆
COMAC	1	↑	COMAC	2	-10
Embraer	1	↑	Embraer	1	-17 ◆

**Q1 Catch-Up Risk: Moderate but Rising**

- Delivery volume has increased week-on-week, but the trajectory lacks the steepness needed to close the year-end gap. The current rate generates catch-up arithmetic, not catch-up confidence.
- Boeing is well placed now to deliver the “stuck” Lufthansa 787s, and the MAX 10 first flight was a positive surprise.

**OEM Signal Snapshot**

Probability of Full-Year Target Achievement: Below Consensus

The data tells a consistent story across OEMs: acceleration is underway, but the slope is insufficient. No manufacturer currently shows the delivery speed required to close the gap to year-end targets. Boeing is best positioned given its cleaner WIP profile; Airbus faces the more structural constraint. Watch the CFM execution in Q1 as the leading indicator for whether the duopoly can close the gap in Q2.

**Delivery Recoverability Signal**

Aged WIP — aircraft built but undelivered from prior years — remains the industry's most visible capital overhang. Boeing carries the bulk of it, and resolving that inventory is both a revenue unlock and a test of quality and credibility.

The Lufthansa 787 situation is the most-watched single cluster. On the Airbus side, the A320-251N is the only model with meaningful aged inventory, and the volume is small enough to clear quickly once constraints ease. The asymmetry here matters: Boeing's recovery path is longer but has a higher impact; Airbus's is narrower but cleaner.

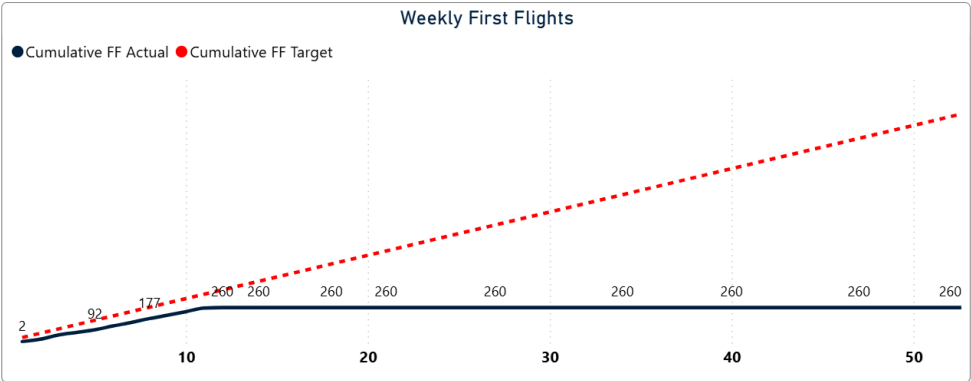
Model	Rollover Count	Avg Aircraft Age (Days)
737 MAX 7	25	
787-9	12	152
737 MAX 10	7	334
767-2LK	6	
777-9	5	224
A320-251N	4	99
737 MAX 8-200	3	204
737-700	2	221
737-8FV	2	117
A330-243MRTT	2	98
C909	2	103
A220-100	1	
A319-153N	1	427
A320-271N	1	112
A321-251NX	1	98
A350-1041	1	105
C919	1	96

Rollover = FF last year & undelivered

**Shortfall Risk Is Increasing**

Production has accelerated to ~3.5/day (from ~1.2/day in January) but remains well below the ~4.5/day required to meet targets. The gap between plan and execution is widening despite visible improvement.

The following chart provides a useful “big picture” view of the industry’s production to date.



The gap between targets and actuals is growing. So, despite some acceleration, much more acceleration is needed to meet year-end targets.

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